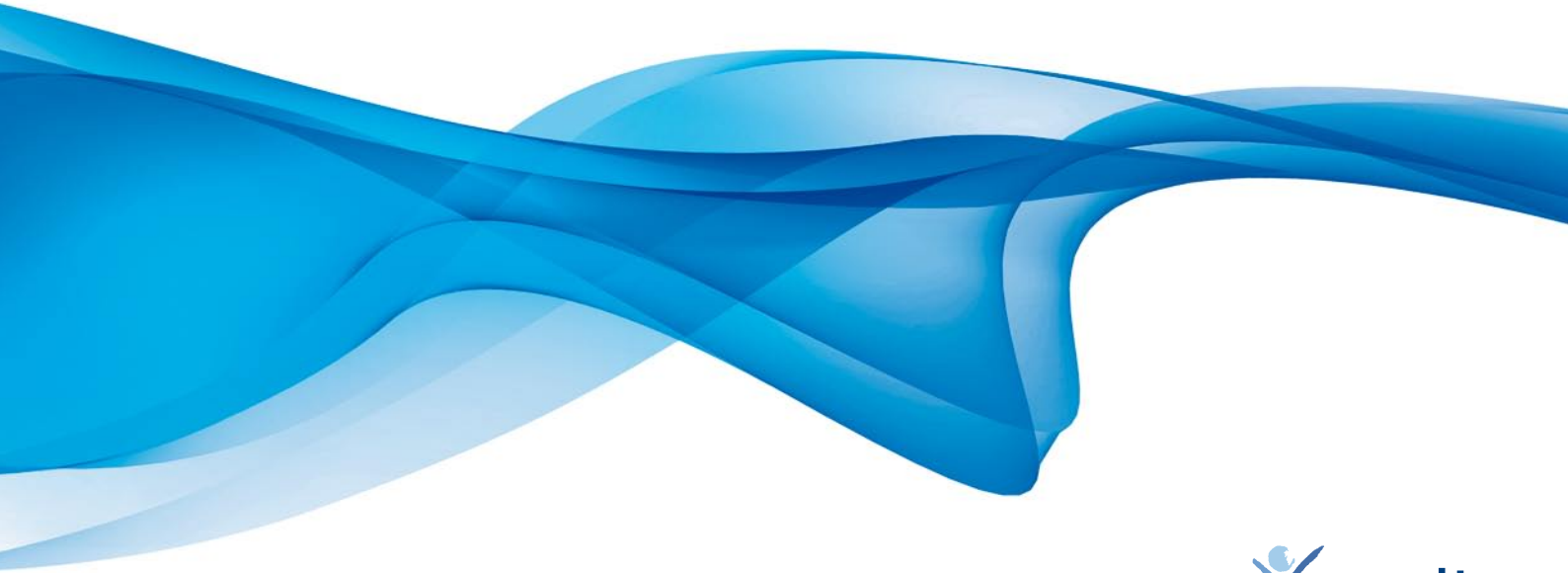


# Water & Energy – Elements of our Expertise



# WE provide – professional management and operation

We are a consultancy and engineering company. We operate independently and have no economic commitments to other companies nor do we represent the interests of manufacturers or suppliers. In this respect we cover the full range of classical consultancy and engineering services such as:

- Pre-feasibility studies
- Master planning
- Feasibility studies
- Application of funding responsible financing
- Preliminary design
- Final design
- Detailed design
- Elaboration of tender documents
- Client support in tendering
- Evaluation of offers
- Client support in awarding contracts
- General supervision
- Construction supervision
- Assistance in final acceptance procedures

We do not stop thinking when the classical engineering and consultancy work is done. The success of a project in the environmental sector strongly depends on the quality of its ongoing management and operation. So We see it as our duty also to support our clients with special services like:

- Project management
- Institutional development
- Commissioning and operation



## WE-Consult – newcomers with experience

WE-Consult Ltd. was founded in January 2006 as an independent engineering and consultancy company. WE-Consult offers its comprehensive services mainly in the field of water and energy business. Although a newcomer company, our highly qualified experts can offer you professional know-how with state of the art technologies gained during more than 20 years of extensive experience. Put us to the test.



## WE and you – a powerful team

Our philosophy is in our name. We believe in the power of teamwork. We do not just want to work FOR a client. We want to find the best solutions for his particular needs in JOINT COOPERATION. And there is another interesting side to our name. Our initials also stand for the main elements of our work: The W stands for our comprehensive

knowledge of the fields: WATER, WASTE-WATER and WASTE.

The E stands for our EXPERIENCE and dedication to ENVIRONMENT and ENERGY issues. And if we talk of energy this consequently means renewable and recoverable energies. Because we always see energy in close connection with the environment.



## WE plan ahead – for promising future projects

We help clients to solve their tasks with suitable measures. And we put the highest emphasis on the word SUITABLE. Although our qualifications as well our experience are based on state of the art technologies, we always question the suitability of measures. We are very much aware that high-tech does not necessarily have to be the most suitable answer to a problem. Consequently we focus activities on the best possible solution for the purpose. Under consideration of the technological side of a project as well as its overall lifecycle cost – for the benefit of our clients.

We do not only participate in open competitive bidding for existing projects, but also develop projects for and with clients from the very beginning. We help clients to collect and evaluate all data and information needed in order to be able to clearly formulate the task and the required targets. And we put this data into a suitable format to successfully apply for external financing.

We also consult clients in institutional organisations in order to help them benefit from their own financial sources.



## WE are – facts worth knowing

The company is registered as a British Limited Company in the central trade register of Cardiff, UK. Nevertheless, we are a German company with our main office in Düsseldorf, Germany, registered under No. HRB 53683 at the local district court of Düsseldorf. All our activities are co-ordinated from here. In 2007, we established our first international branch. This is WE-Consult Bulgaria EOOD located in Sofia, Bulgaria. In the beginning of

2008 a new branch office was established in Ankara, Turkey.

The company was founded by three shareholders. In 2007, a fourth shareholder was taken added. Currently, we work with a staff of 20 specialists. Our experts provide a wide range of interdisciplinary experience gained in previous positions in a huge number of national and international projects financed

by the relevant IFIs such as KfW, EIB (ISPA, PHARE), World Bank, ADB, JIBC etc.

For tasks beyond our personal expertise, we cooperate with proven partners and experts from different fields. Consequently, we can cover all aspects of projects in the water and energy business.



## WE convince – references of our expertise

Although our company is still quite young, we can already present an representative list of own projects. In order to prove our long-term experience however in addition to the references attached the work accomplished since the foundation of WE-Consult Ltd. in 2006 we show some projects finalized by our experts within their previous employments. This can be completed with further examples of projects that are of special interest to you. Our references and the long-term experience of our experts guarantee you the expertise needed for your company's success. We would be happy to give you further information about our company or answer any questions regarding a particular project.

There is nothing like an example. Please have a look at our attached reference cards.



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